

Commercial Site Beta Test Introduction

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April 17, 2012















- The mission of RPR
- Objectives of the RPR Commercial site
- What is a beta test?
- RPR Commercial beta 1 overview
- Resources and support for beta testers
- Beta schedule and next steps





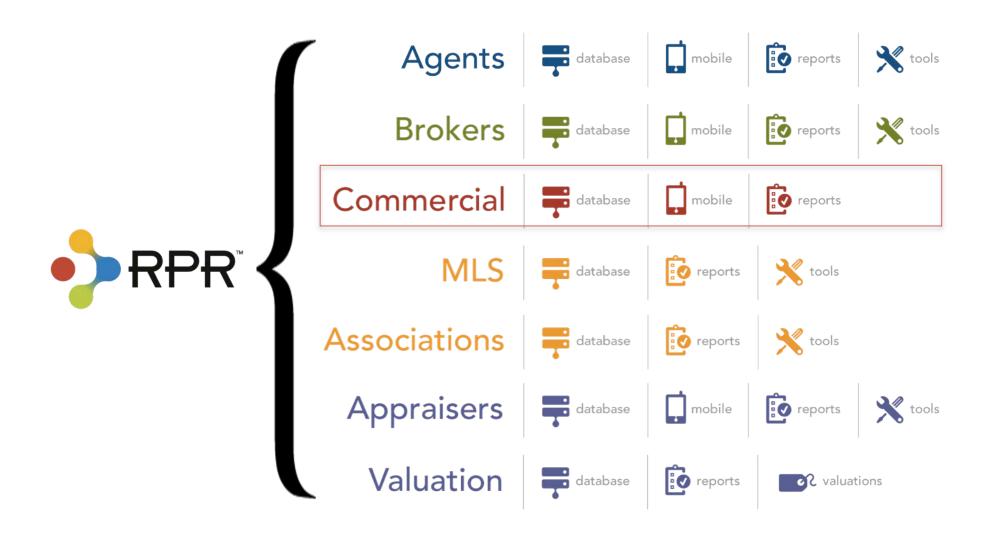




The mission of RPR

RPR is a national repository of...

- Parcel-centric property information
- For the exclusive use of REALTOR® members
- Delivered through a cutting edge application
- At no charge to REALTORS®
- No client or public access

















Objectives of the RPR Commercial site

- RPR commercial <u>is</u>:
 - Business opportunities analysis
 - Detailed location analysis and reporting
 - Property information search and reporting

... in an easy-to-use experience, leveraging RPR core technologies, security, and user access framework

- RPR commercial <u>is not</u>:
 - CoStar
 - LoopNet
 - a CIE





What is a beta test?

- Software is not yet in production still being developed, extended, and refined.
- We want you to play around with it, and let us know what you think.
- When you see an issue, report it and provide as much information as you can.
- Call for help if you need it!
- We will do a series of releases, and let you know when there are new features to test. Please dedicate at least a few hours to each release.
- Data is still being tested don't share reports with clients just yet, but do share your impressions.

You own this system.

The purpose of this test is for us to respond to your feedback.

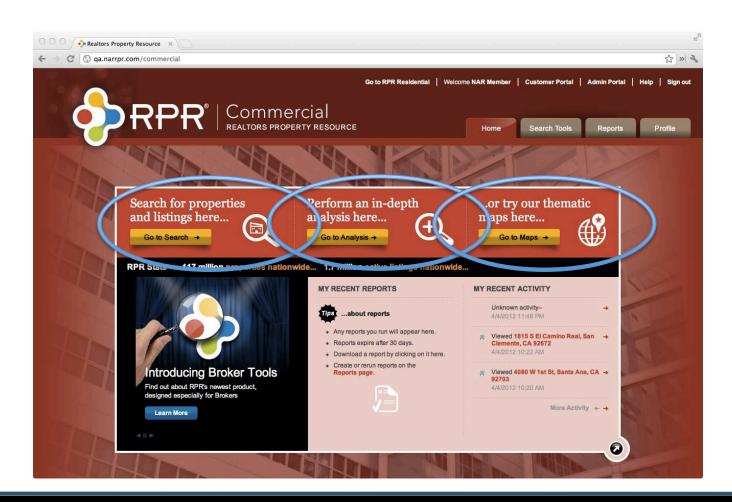


RPR Commercial Beta 1 overview



RPR Commercial home page

The three, key features are highlighted right on the home page.









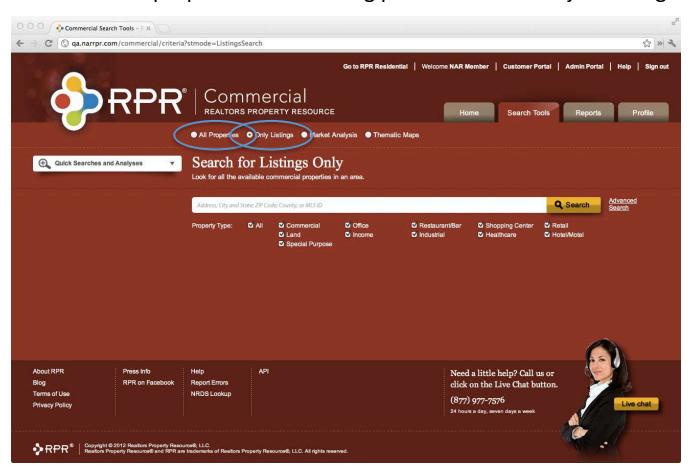






Property search

Search for "all properties" – including public records – or just listings.











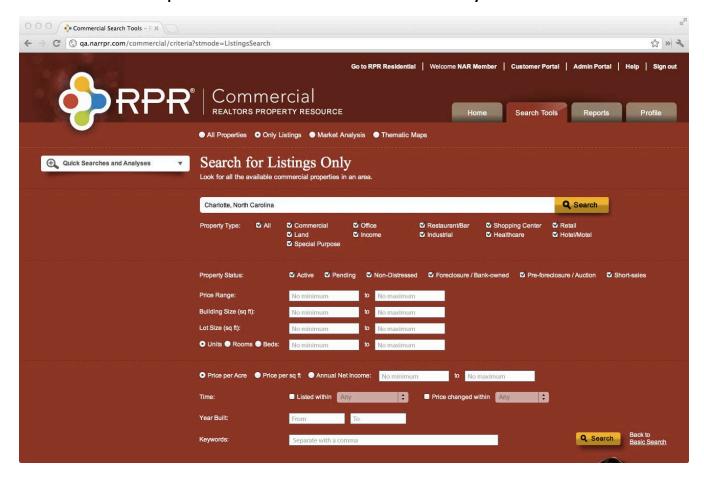






"Deeper" search

Expand the search form to filter by criteria.









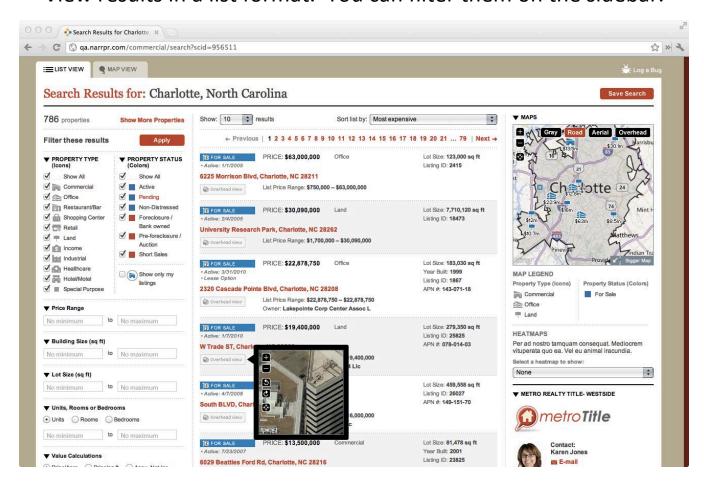






Search results

View results in a list format. You can filter them on the sidebar.









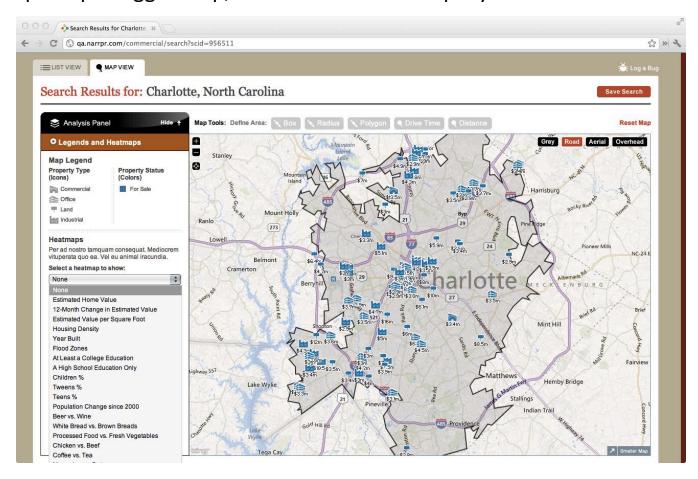






Search results map

Open up a bigger map, and add thematic map layers from the sidebar.









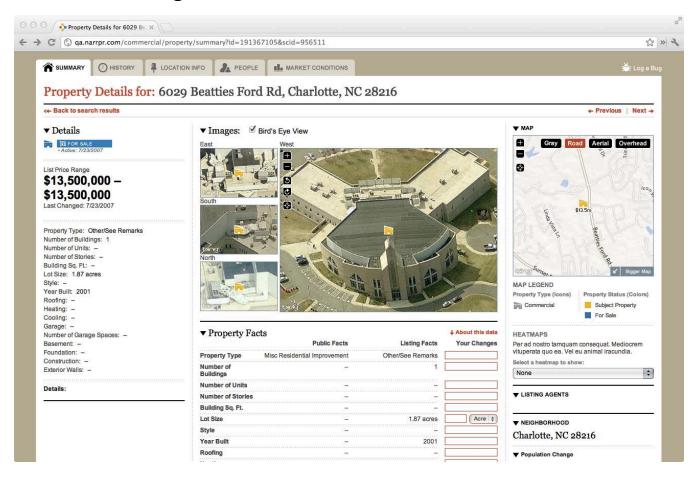






Property details summary

Click through from the search results list to a detail sheet.















Public records coverage

RPR includes commercial-industrial public records coverage in 99 North Carolina counties, and 46 South Carolina counties, including the 16 in the Charlotte-Gastonia-Rock Hill MSA

					COM-IND	PROPERTY		TOTAL	TOTAL							
			ASMT	TOTAL	(Non-RES)	STREET	FULL STREET	ASSESSED	MARKET				NO OF	NO OF	TYPE	EXT
FIPS 🌲	5 ♦	COUNTY \$	YEAI ♦	RECORDS 🛊	RECORDS 🌲	ADDRESS 🛊	ADDRESS \$	VALUE 💠	VALUE 💠	LOT SIZ	BLDG AR ♦	YEAR BUI 🌲	STORIE!	UNITS 🌲	CONST 🛊	WALL ♠
37003	NC	ALEXANDER	2011	24,534	650	650	58	650	650	622	599	599	598		386	
37007	NC	ANSON	2010	18,784	601	601	44	601		297		548				
37025	NC	CABARRUS	2011	85,553	3,285	3,266	391	3,284	3,284	2,969	2,838	2,838	2,830	314	2,660	2,838
37035	NC	CATAWBA	2011	89,224	4,097	3,914	304		4,096	3,945	3,670	3,671	3,670	3,671	558	3,359
37045	NC	CLEVELAND	2011	61,256	2,189	2,188	1,137	2,187	2,187	877	1,952	2,184	1,953			1,952
37071	NC	GASTON	2011	102,211	5,008	5,008	521	5,008		4,962	4,284	4,285	4,285	275		3,800
37097	NC	IREDELL	2011	96,274	4,545	4,503	406	4,543		3,463	4,182	4,185	4,142	627		4,185
37109	NC	LINCOLN	2011	52,662	1,407	1,407	200		1,405	1,373	1,407	1,407	1,407		1,338	1,297
37119	NC	MECKLENBURG	2011	374,457	15,727	15,391	11,191	15,665	15,665	15,703	14,510	14,534	14,529	10,497		14,532
37159	NC	ROWAN	2010	77,224	2,619	2,619	339		2,619	2,283	2,617	2,619	2,611		490	2,098
37167	NC	STANLY	2010	37,018	275	275	21	274	274	161	216	228				232
37179	NC	UNION	2010	94,373	2,668	2,667	675	2,306	2,306	2,521	2,632	2,644	1,823	317	325	429
45023	SC	CHESTER	2010	22,872	674	287	46	667	667	82	3	2				
45025	SC	CHESTERFIELD	2010	37,763	1,061			1,061	1,061	349						
45057	SC	LANCASTER	2010	44,369	1,550	1,543	83	1,550	1,550	848	1,202	1,245	1,182	1,009		1,185
45091	SC	YORK	2010	111,330	3,708	2,049	191	3,518	3,518	1,553						





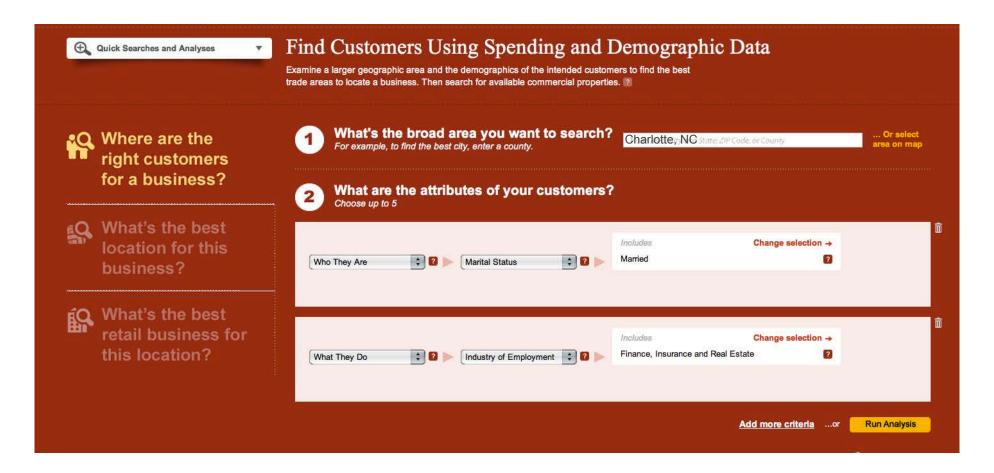






Market analysis: Where are the customers?

Apply up to five sets of filters for a search with multiple variables.









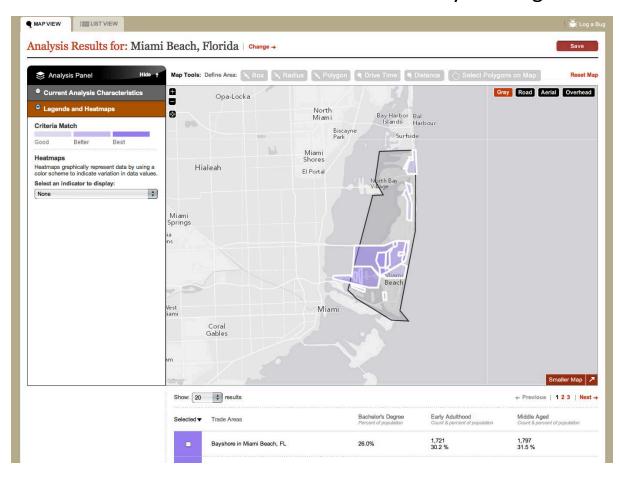






Find customers: Results

Areas of concentration are identified by shading.









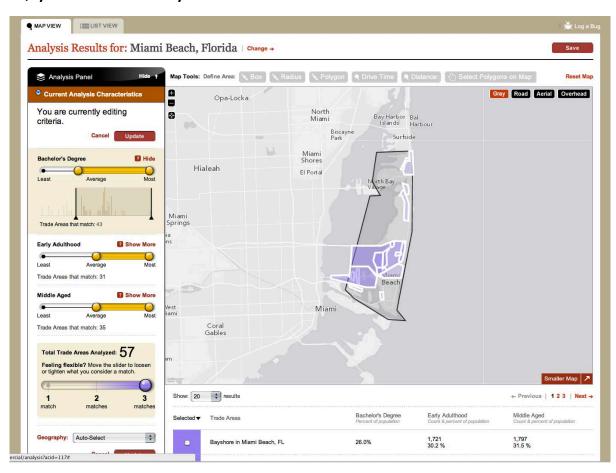






Full analysis results

But, you can modify each filter in the sidebar to refine the match.









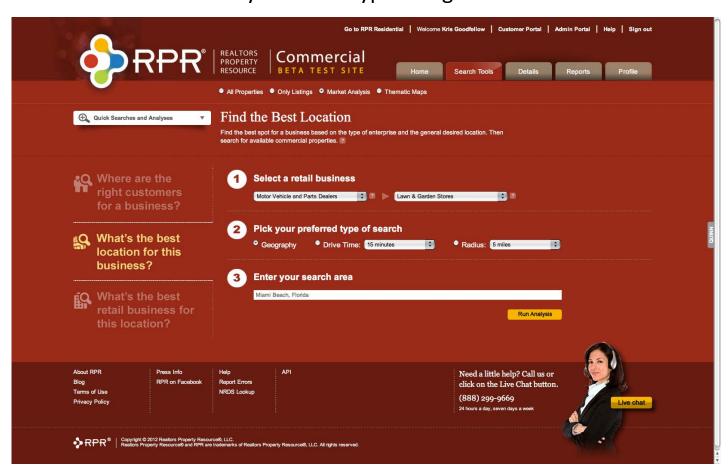






Business location analysis

Search by business type and general area.











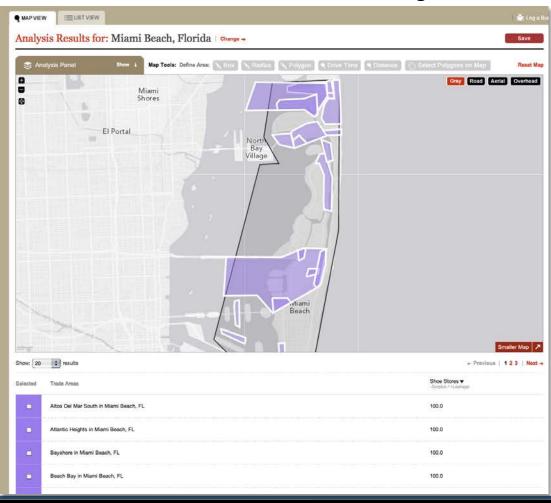






Business location results

Results are sorted to show areas where there might be excess demand.









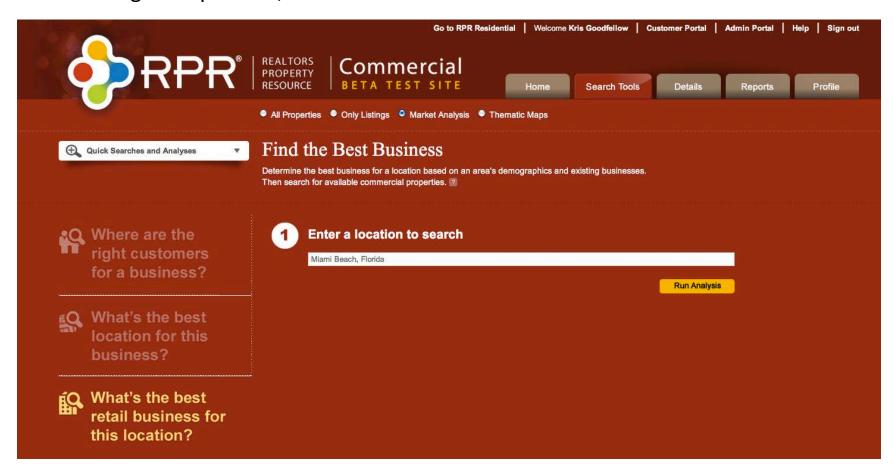






Place a business

Reversing that question, we can show retail businesses that are needed in an area.







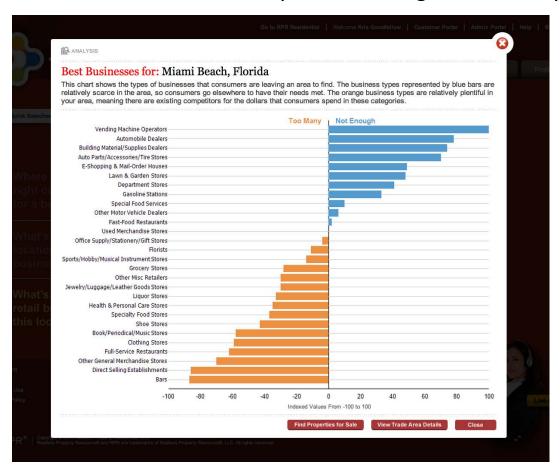






Business fit to location

Chart shows areas where there are too many, or not enough of certain types of retailers.















Categories of analysis

"Who they are," "What they do," "Where they live," "What they buy," and "What it's like."











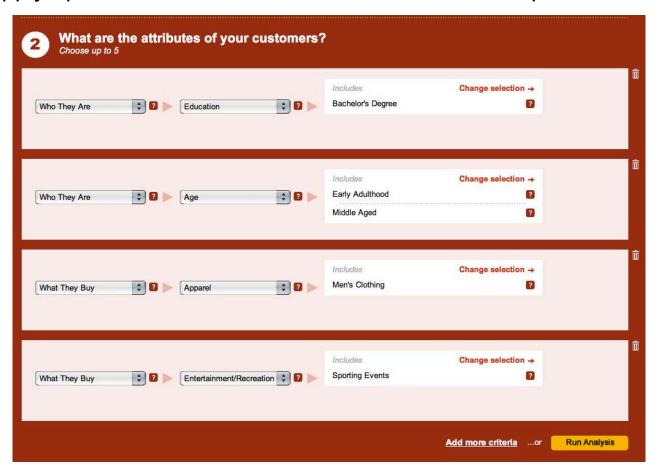






Market analysis: Where are the customers?

Apply up to five sets of filters for a search with multiple variables.







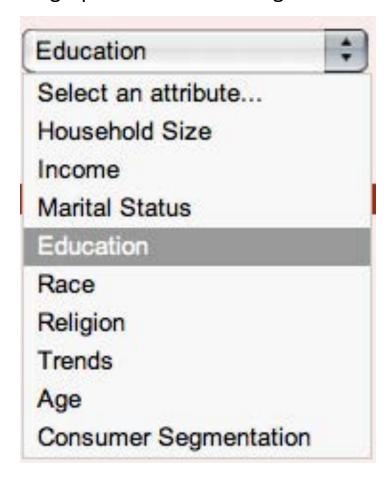






Who they are

Select demographic or customer segmentation criteria.









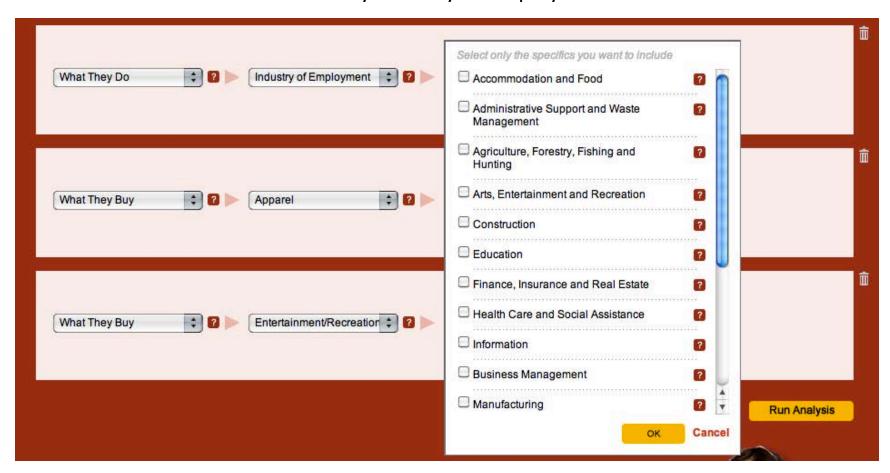






What they do

Search by industry of employment.







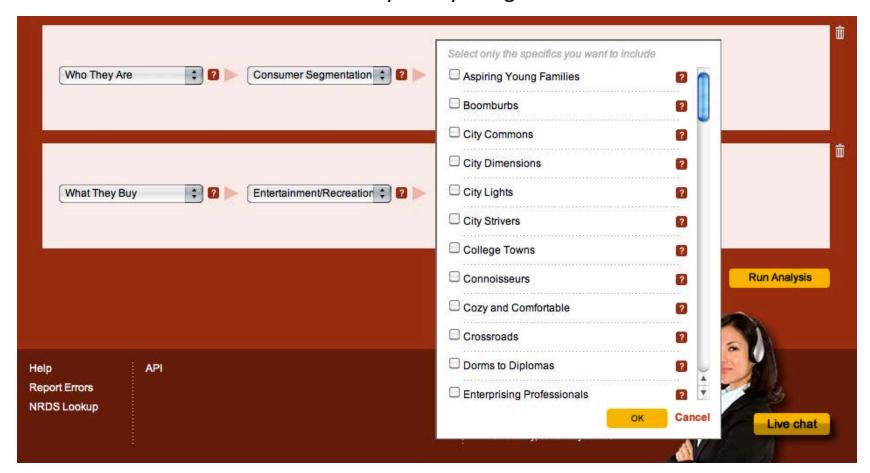






Where they live

Search by lifestyle segment.







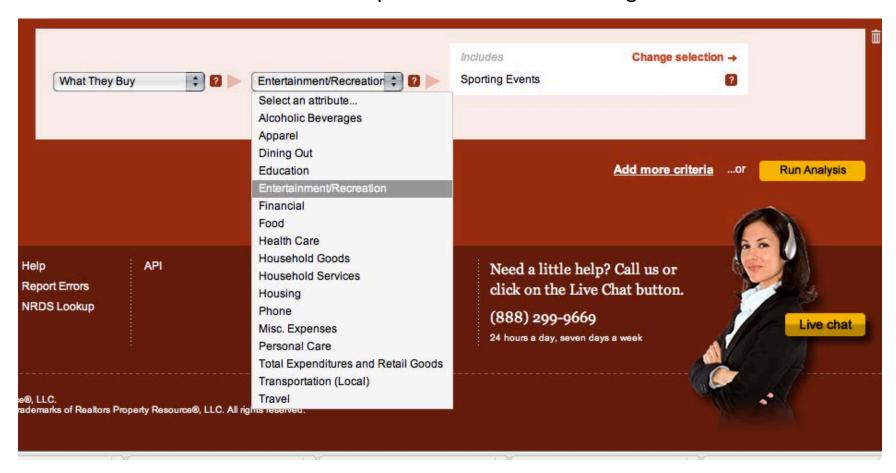






What they buy

Select from multiple retail and service categories.









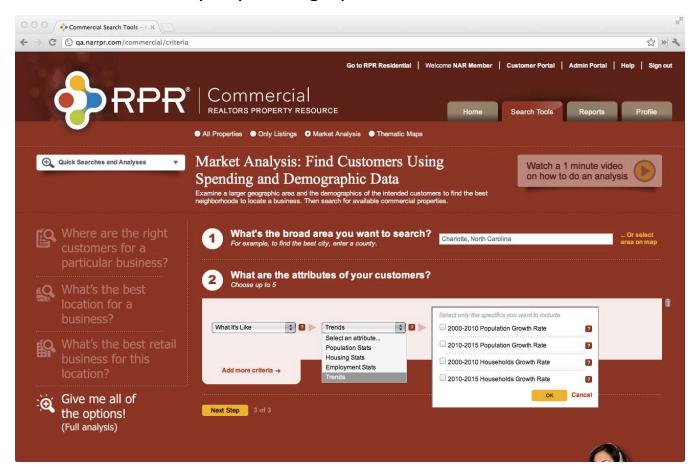






What it's like

Filter by key demographic criteria and trends.









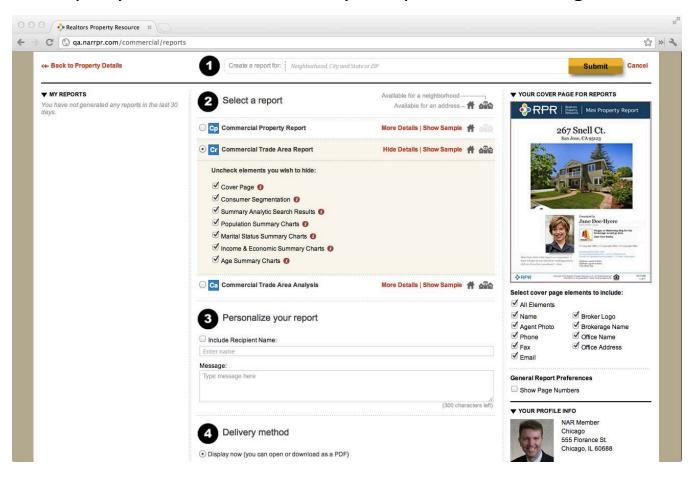






Building a report

Property, Trade Area, and Analysis reports are all configurable.















PDF reports

Property Profile, Trade Area, and Neighborhood Summary





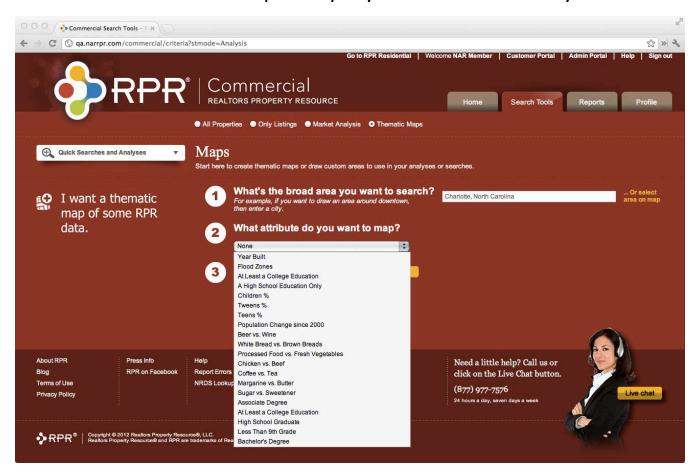






Analyze by thematic map

Select from multiple map layers for a visual analysis.









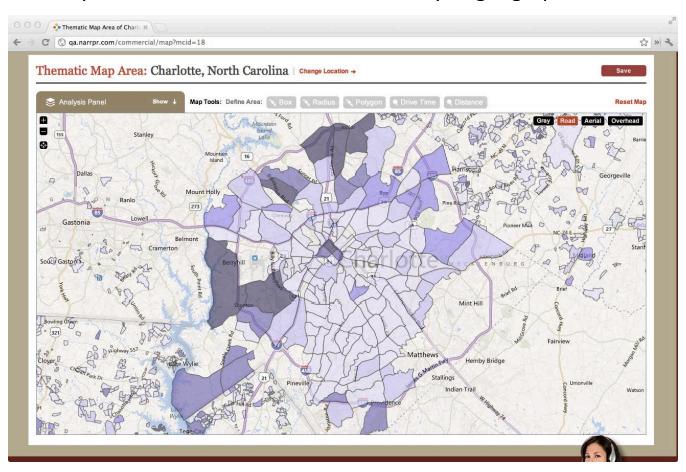






Thematic map results

Analysis indicators are shaded at a variety of geographic levels.







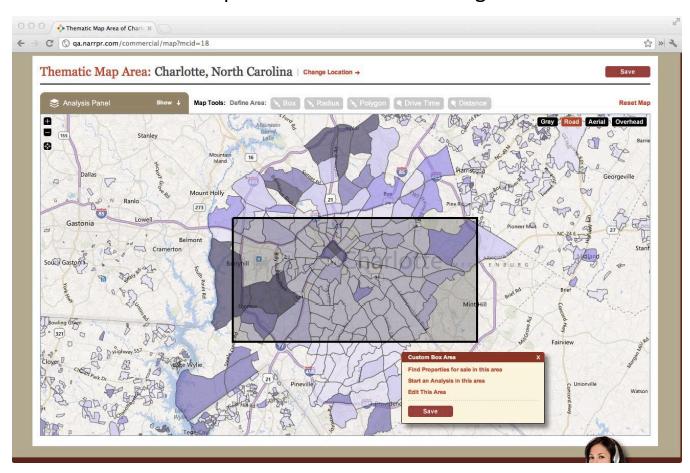








Draw a simple box to search a rectangular area.









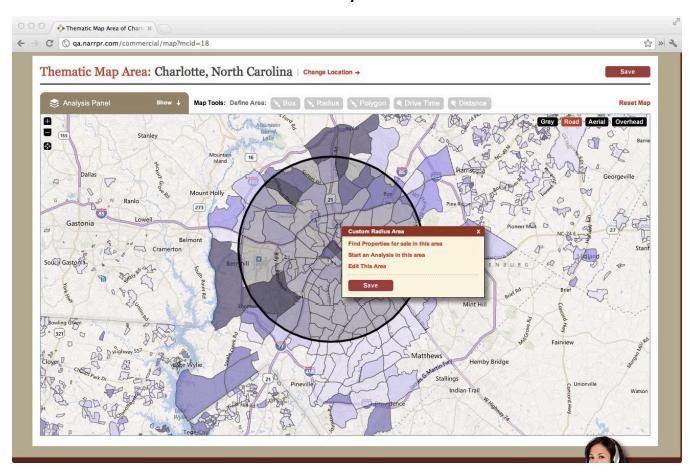








Search by radius.







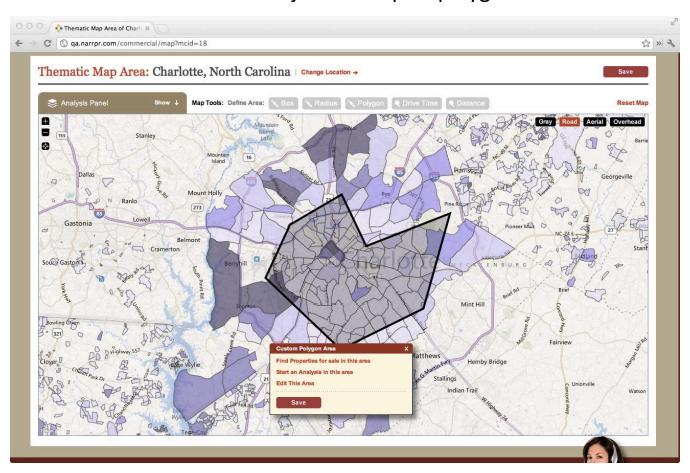








Draw and adjust a complex polygon.







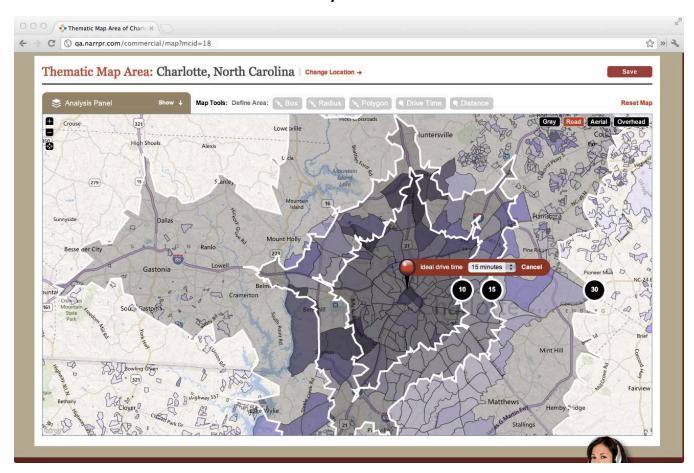








Search by drivetimes.







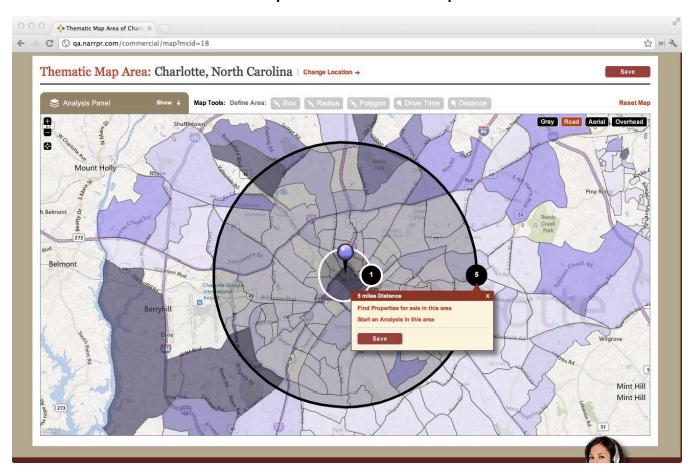








Search by distance from a point.

















Resources for beta testers

- Dedicated support staff: toll-free, live chat, and email
- Issue tracking system: submit feedback, a question, or log a bug and receive updates on its status as it is researched and resolved
- Test group forums: a special, private section of the RPR Support Site for testers in each market
 - News and announcements on the beta
 - Help content and tips
 - Known issues log
 - Release schedule and new features for testing



Beta schedule and next steps

- May 8: Kickoff class and hands-on training
 - Distribution of tester credentials
 - Interactive review of site
 - Demonstration of issue reporting and support systems
- Late May: Additional groups in other markets nationwide begin testing
- There will be 3 4 software releases after beta 1
 - Each will contain new features and changes to existing features
 - We ask that you dedicate at least a few hours to each release and provide your feedback
- Late summer: planned production go-live













Questions?



Thank you!

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