



2017 EDUCATION COURSE SCHEDULE

Registering For Classes:

When signing up for classes please be sure to do so by the registration deadline date. Members/Non-members-If you fail to register by this date you will be charged the Walk-In fee of \$10 plus the cost of the class. Education Voucher holders (DBAAR & NSB)- will be charged the Walk-In fee of \$10.

Education Class Cancellation Policy:

If you are unable to attend a class that you have registered for please be sure to notify the DBAAR 24 hours prior to the start of class. If we do not receive prior notice you will still be charged for the cost of the class. If you have a DBAAR Education Voucher and do not provide 24 hour notice you will be charged \$10. New Smyrna Beach Voucher holders will be charged \$10 if you fail to provide (DBAAR) 24 hour notice of class cancellation. This fee will be payable to DBAAR.

June

Thursday, June 15th	FR Contract Changes Instructor: Patricia Sherman NO CE CREDITS FREE To DBAAR Members (Must be registered to attend)	11:30 a.m. to 12:30 p.m.
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Thursday, June 15th	Completing An Effective Purchase and Sales Contract Instructor: Patricia Sherman 4 CE Credits If Registered by June 14th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	1:00 p.m. to 5:00 p.m.
*Covered by Education Voucher		

Wednesday, June 21st	Code of Ethics Instructor: Lorri Reynolds 3 CE Credits Member: FREE Non-member: \$31 MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
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July

Thursday, July 6th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	1:00 p.m. to 3:30 p.m.
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Thursday, July 13th	Core Law-Minimize Legal Risk (Virtual Class) Instructor: Peter Pike 3 CE Credits If Registered by July 12th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Wednesday, July 19th	Distressed Property Solutions Instructor: John Adams, iMortgage 3 CE Credits If Registered by July 18th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Tuesday, July 25th	The Morals & Ethics of the FHA HECM For Home Purchase Instructor: Tim Linger 3 CE Credits If Registered by July 24th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

August

Wednesday, August 9th	Code of Ethics Instructor: Lorri Reynolds 3 CE Credits Member: FREE Non-member: \$31 MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
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Monday, August 21st	Staging to Sell: What Every Realtor Should Know Instructor: June Carter 3 CE Credits If Registered by Aug 18th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

August

Friday, August 25th	Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself - (<i>ABR Elective Course</i>) Instructors: Gonzalo Mejia 7 CE CREDITS Register By 8/24: DBAAR Members \$69 Non-Members \$89 Walk-Ins - DBAAR Memberd \$79 Non-Members \$99 **NOT COVERED UNDER EDUCATION VOUCHER**	8:30 a.m. to 4:30 p.m. Registration is at 8:30 AM <u>30 Min Lunch Break 12-12:30pm</u>
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Thursday, August 31st	Core Law Instructor: Dick Fryer 3 CE Credits If Registered by Aug 30th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

September

Friday, September 8th	Contract For Residential Sale and Purchase (Virtual Class) Instructor: Diane Pittman 4 CE Credits If Registered by Sept 7th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

Monday, September 11th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 11:30 a.m.
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Monday, September 18th	Realtor Safety - Smart Business Instructor: Patricia Sherman 2 CE Credits If Registered by Sept 17th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.
*Covered by Education Voucher		

October

Wednesday, October 11th	Code of Ethics Instructor: Dick Fryer 3 CE Credits Member: FREE Non-member: \$31 MLS Training FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
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Thursday, October 12th	Understanding Buyer Agreements and How To Implement Them Instructor: Cynthia DeLuca 3 CE Credits If Registered by Oct 11th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

November

Tuesday, November 14th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	1:00 p.m. to 3:30 p.m.
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Friday, November 17th	Boot Camp (Virtual Class) Instructor: Patricia Sherman 4 CE Credits If Registered by Nov 16th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

December

Friday, December 8th	Code of Ethics Instructor: Dick Fryer 3 CE Credits Member: FREE Non-member: \$31 MLS Training FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
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Thursday, December 14th	Negotiating Skills For Today's Real Estate Professional (Virtual Class) Instructor: Jo-Ann Sloan 4 CE Credits If Registered by Dec 13th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	1:00 p.m. to 5:00 p.m.
*Covered by Education Voucher		