



2017 EDUCATION COURSE SCHEDULE

Registering For Classes:

When signing up for classes please be sure to do so by the registration deadline date. Members/Non-members-If you fail to register by this date you will be charged the Walk-In fee of \$10 plus the cost of the class. Education Voucher holders (DBAAR & NSB)- will be charged the Walk-In fee of \$10.

Education Class Cancellation Policy:

If you are unable to attend a class that you have registered for please be sure to notify the DBAAR 24 hours prior to the start of class. If we do not receive prior notice you will still be charged for the cost of the class. If you have a DBAAR Education Voucher and do not provide 24 hour notice you will be charged \$10. New Smyrna Beach Voucher holders will be charged \$10 if you fail to provide (DBAAR) 24 hour notice of class cancellation. This fee will be payable to DBAAR.

October

Friday, October 6th	Getting Started with RPR Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	9:00 a.m. to 10:00 a.m.
Friday, October 6th	RPR: Ten Ways to Earn More Business Than Your Competition Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	10:00 a.m. to 11:00 a.m.
Wednesday, October 11th	Code of Ethics Instructor: Dick Fryer 3 CE Credits Member: FREE Non-member: \$31 MLS Training FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
Thursday, October 12th	Understanding Buyer Agreements and How To Implement Them (Virtual Class) Instructor: Cynthia DeLuca 3 CE Credits If Registered by Oct 11th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		
Wednesday, October 18th	Types of Loans and How They Perform for the Buyer Instructor: Andy Tolbert 4 CE Credits If Registered by Oct 17th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		
Monday, October 30th Tuesday, October 31st	SRES- Senior Real Estate Specialist (NAR Designation) Instructor: Dick Fryer Two Day Course = 11 CE Credits Course Fee: \$299 per student (NOT covered by Education Voucher) Registration Deadline is Friday, Oct 23rd TO REGISTER AND PAY PLEASE CALL IFREC REAL ESTATE SCHOOLS AT 888-647-7277	Mon, Oct 30th 8:30 a.m. to 5:30 p.m. Registration Day 1 - 8:00 a.m. Tues, Oct 31st 8:30 a.m. to 5:30 p.m.

November

Wednesday, November 8th	Perfect Pricing with Easy Accurate CMA's From RPR Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	9:00 a.m. to 10:00 a.m.
Wednesday, November 8th	RPR Mobile App for Smartphones Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	10:00 a.m. to 11:00 a.m.
Tuesday, November 14th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	1:00 p.m. to 3:30 p.m.
Friday, November 17th	Boot Camp (Virtual Class) Instructor: Patricia Sherman 4 CE Credits If Registered by Nov 16th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

November

Tuesday, November 28th	PSA - Pricing Strategies: Mastering the CMA NAR Certification Course Instructors: Cynthia DeLuca 6 CE CREDITS Register By 11/21: DBAAR Members \$69 Non-Members \$89 After 11/21 & Walk-Ins - DBAAR Memberd \$79 Non-Members \$99 **NOT COVERED UNDER EDUCATION VOUCHER**	9:00 a.m. to 4:00 p.m. Registration is at 8:30 AM <u>30 Min Lunch Break 12-12:30pm</u>
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December

Wednesday, December 6th	Grow Leads and Increase ROI with RPR Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	1:00 p.m. to 2:00 p.m.
Wednesday, December 6th	Three Ways to Build Listing Inventory Using RPR Instructor: Hameed Siddiq NO CE CREDITS FREE To DBAAR Members	2:00 p.m. to 3:00 p.m.
Friday, December 8th	Code of Ethics Instructor: Dick Fryer 3 CE Credits Member: FREE Non-member: \$31 MLS Training FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
Thursday, December 14th	Increase Your Income with Virtual Assistants (Virtual Class) Instructor: Terry Yonker 2 CE Credits If Registered by Dec 13th- Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.

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