



2017 EDUCATION COURSE SCHEDULE

Registering For Classes:

When signing up for classes please be sure to do so by the registration deadline date. Members/Non-members-If you fail to register by this date you will be charged the Walk-In fee of \$10 plus the cost of the class. Education Voucher holders (DBAAR & NSB)- will be charged the Walk-In fee of \$10.

Education Class Cancellation Policy:

If you are unable to attend a class that you have registered for please be sure to notify the DBAAR 24 hours prior to the start of class. If we do not receive prior notice you will still be charged for the cost of the class. If you have a DBAAR Education Voucher and do not provide 24 hour notice you will be charged \$10. New Smyrna Beach Voucher holders will be charged \$10 if you fail to provide (DBAAR) 24 hour notice of class cancellation. This fee will be payable to DBAAR.

July

Wednesday, July 19th	Distressed Property Solutions Instructor: John Adams, iMortgage 3 CE Credits If Registered by July 18th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Tuesday, July 25th	The Morals & Ethics of the FHA HECM For Home Purchase Instructor: Tim Linger 3 CE Credits If Registered by July 24th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

August

Wednesday, August 9th	Code of Ethics Instructor: Lorri Reynolds 3 CE Credits Member: FREE Non-member: \$31 MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 3:30 p.m.
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Friday, August 11th	RPR: AVM's, RVM's and Showing Consumers the Difference Instructor: Patricia Sherman 3 CE Credits If Registered by Aug 10th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Monday, August 21st	Staging to Sell: What Every Realtor Should Know Instructor: June Carter 3 CE Credits If Registered by Aug 18th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Wednesday, August 23rd	Lunch & Learn "Lending From a Local Viewpoint" Sponsored by Home Team Equity - Amanada Sarnes Lunch is provided- Must be registered by Aug 22nd NO CE CREDITS FREE To DBAAR Members	11:30 a.m. to 1:00 p.m.
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Friday, August 25th	Real Estate Investing: Build Wealth Representing Investors and Becoming One Yourself - (ABR Elective Course) Instructors: Gonzalo Mejia 7 CE CREDITS Register By 8/18: DBAAR Members \$69 Non-Members \$89 After 8/18 or Walk-Ins - DBAAR Member \$79 Non-Members \$99 **NOT COVERED UNDER EDUCATION VOUCHER**	9:00 a.m. to 4:30 p.m. Registration is at 8:30 AM <u>30 Min Lunch Break 12-12:30pm</u>
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Thursday, August 31st	Core Law Instructor: Dick Fryer 3 CE Credits If Registered by Aug 30th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

September

Friday, September 8th	Contract For Residential Sale and Purchase (Virtual Class) Instructor: Diane Pittman 4 CE Credits If Registered by Sept 7th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

September

Monday, September 11th
 MLS Training
 Instructor: Karen Nelson
No CE Credits
FREE To DBAAR Members 9:00 a.m. to 11:30 a.m.

Monday, September 18th
 Realtor Safety - Smart Business
 Instructor: Patricia Sherman
2 CE Credits
If Registered by Sept 17th - Member \$14 Non-Member \$24
Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34
 *Covered by Education Voucher

Tues, Sept 26th
 Farming for Listings
 Instructor: Mark Weithorn
3 CE Credits
If Registered by Sept 25th - Member \$21 Non-Member \$31
Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41
 *Covered by Education Voucher

October

Wednesday, October 11th
 Code of Ethics
 Instructor: Dick Fryer
3 CE Credits
Member: FREE Non-member: \$31
 MLS Training
FREE To DBAAR Members 8:15 a.m. to 11:30 a.m.
 1:00 p.m. to 3:30 p.m.

Thursday, October 12th
 Understanding Buyer Agreements and How To Implement Them
 Instructor: Cynthia DeLuca
3 CE Credits
If Registered by Oct 11th - Member \$21 Non-Member \$31 1:00 p.m. to 4:00 p.m.

Wednesday, October 18th
 Types of Loans and How They Perform for the Buyer
 Instructor: Andy Tolbert
4 CE Credits
If Registered by Oct 17th- Member \$28 Non-Member \$38
Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48
 *Covered by Education Voucher 9:00 a.m. to 1:00 p.m.

Monday, October 30th
 Tuesday, October 31st
 SRES- Senior Real Estate Specialist (NAR Designation)
 Instructor: Dick Fryer
 Two Day Course = 11 CE Credits
Course Fee: \$299 per student (NOT covered by Education Voucher)
Registration Deadline is Friday, Oct 23rd
TO REGISTER AND PAY PLEASE CALL IFREC REAL ESTATE SCHOOLS AT 888-647-7277
 Mon, Oct 30th 8:30 a.m. to 5:30 p.m.
Registration Day 1 - 8:00 a.m.
 Tues, Oct 31st 8:30 a.m. to 5:30 p.m.

November

Tuesday, November 14th
 MLS Training
 Instructor: Karen Nelson
No CE Credits
FREE To DBAAR Members 1:00 p.m. to 3:30 p.m.

Friday, November 17th
 Boot Camp (Virtual Class)
 Instructor: Patricia Sherman
4 CE Credits
If Registered by Nov 16th- Member \$28 Non-Member \$38
Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48
 *Covered by Education Voucher 9:00 a.m. to 1:00 p.m.

Tuesday, November 28th
 PSA - Pricing Strategies: Mastering the CMA
 NAR Certification Course
 Instructors: Cynthia DeLuca
6 CE CREDITS
Register By 11/21: DBAAR Members \$69 Non-Members \$89
After 11/21 & Walk-Ins - DBAAR Memberd \$79 Non-Members \$99
****NOT COVERED UNDER EDUCATION VOUCHER****
 9:00 a.m. to 4:00 p.m.
Registration is at 8:30 AM
30 Min Lunch Break 12-12:30pm

December

Friday, December 8th
 Code of Ethics
 Instructor: Dick Fryer
3 CE Credits
Member: FREE Non-member: \$31
 MLS Training
FREE To DBAAR Members 8:15 a.m. to 11:30 a.m.
 1:00 p.m. to 3:30 p.m.

Thursday, December 14th
 Negotiating Skills For Today's Real Estate Professional (Virtual Class)
 Instructor: Jo-Ann Sloan
4 CE Credits
If Registered by Dec 13th- Member \$28 Non-Member \$38
Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48
 *Covered by Education Voucher 1:00 p.m. to 5:00 p.m.
 7/14/2017