



2018 EDUCATION COURSE SCHEDULE

Registering For Classes:

When signing up for classes please be sure to do so by the registration deadline date. Members/Non-members-If you fail to register by this date you will be charged the Walk-In fee of \$10 plus the cost of the class. Education Voucher holders (DBAAR & NSB)- will be charged the Walk-In fee of \$10.

Education Class Cancellation Policy:

If you are unable to attend a class that you have registered for please be sure to notify the DBAAR 24 hours prior to the start of class. If we do not receive prior notice you will still be charged for the cost of the class. If you have a DBAAR Education Voucher and do not provide 24 hour notice you will be charged \$10. New Smyrna Beach Voucher holders will be charged \$10 if you fail to provide (DBAAR) 24 hour notice of class cancellation. This fee will be payable to DBAAR.

January

Thursday, January 11th	Code of Ethics (Virtual Class) (CONTINUING MEMBERS ONLY) Instructor: Chuck Bonamer 3 CE Credits If Registered by Jan 10th - Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		
Tuesday, January 16th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 12:00pm
Monday, January 22nd	If You Can't List You Can't Last Instructor: Patricia Sherman 3 CE Credits If Registered by Jan 19th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		
Monday, January 22nd	Preparing a Listing Contract Instructor: Patricia Sherman 4 CE Credits If Registered by Jan 19th - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	1:00 p.m. to 5:00 p.m.
*Covered by Education Voucher		
Tuesday, January 30th	Save Time & Money with Paperless Transactions Instructor: Terry Yonkers 2 CE Credits If Registered by Jan 29th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.
*Covered by Education Voucher		

February

Wednesday, February 7th	Core Law Instructor: Dick Fryer 3 CE Credits If Registered by Feb 6th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		
Friday, February 9th	Who Owns That Property? A Guide to Wills, Trust & Probate (Virtual Class) Instructor: Cynthia DeLuca 2 CE Credits If Registered by Feb 8th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	9:00 a.m. to 11:00 a.m.
*Covered by Education Voucher		
Wednesday, February 14th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: Beverly Pindling FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
Thursday, February 22	GRI 101 - Realtors: Professionalism and the Law	Thurs, Feb 22nd -7:30 a.m. to 5:00 p.m.
Friday, February 23	Instructors: Patricia Sherman & Dick Fryer (14 CE Credits - Two Day Module) Register By 2/12: GRI 101: DBAAR mbrs \$115 All others \$135 - All 3 GRI 100 Modules: DBAAR mbrs \$315 All others \$375 Register 2/13 or after: GRI 101: DBAAR mbrs \$140 All others \$339 - All 3 GRI 100 Modules: DBAAR mbrs \$160 All others \$399	Fri, Feb 23rd- 8:00 a.m. to 5:30 p.m.
**Complete all 3 Modules GRI 101, GRI 102 (Mar 20 & 21) & GRI 103 (Apr 19 & 20) for 45 Hrs Sales Associate Post-Licensing Credit		
TO REGISTER CALL FLORIDA REALTORS® AT 800-669-4327		

February

Tuesday, February 27th	Realtor Safety - Smart Business Instructor: Patricia Sherman 2 CE Credits If Registered by Feb 26th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.
*Covered by Education Voucher		

March

Thursday, March 1st	So You Want To Be A Broker (Virtual Class) Instructor: Jane Fairall 3 CE Credits If Registered by Feb 28th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Monday, March 5th	Buying vs Renting and Other Millennial Facts Instructor: Grant Simon 3 CE Credits If Registered by March 2nd - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Monday, March 5th	Generational Financing Instructor: Grant Simon 4 CE Credits If Registered by March 2nd- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	1:00 p.m. to 5:00 p.m.
*Covered by Education Voucher		

Tuesday, March 13th	Code of Ethics (CONTINUING MEMBERS ONLY) Instructor: Dick Fryer 3 CE Credits If Registered by March 12th - Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Tuesday, March 20th & Wednesday, March 21st	GRI 102 - Starting Your Business Instructors: Patricia Sherman & Cynthia DeLuca (11 CE Credits - Two Day Module) Register By 3/9: GRI 102: DBAAR mbrs \$115 All others \$135 Register 3/10 or after: GRI 102: DBAAR mbrs \$140 All others \$160 TO REGISTER CALL FLORIDA REALTORS® AT 800-669-4327	Tues, Mar 20th -7:30 a.m. to 5:00 p.m. Wed, Mar 21st- 8:00 a.m. to 5:30 p.m.
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Thursday, March 22nd	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 12:00 p.m.
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Monday, March 26th	Survive & Thrive in Real Estate Instructor: Jason Jakus 3 CE Credits If Registered by March 23rd - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Wednesday, March 28th	LUNCH & LEARN "Credit Scoring, Credit Reports & How They Affect Mortgage Qualifying" Sponsored by American Mortgage & Score Crafters Lunch is provided- Must be registered by Mar 26th NO CE CREDITS FREE To DBAAR Members	11:30 a.m. to 1:00 p.m.
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April

Friday, April 6th	The ADA & Commercial Real Estate (Virtual Class) Instructor: Cindy Chandler 4 CE Credits If Registered by April 5th - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

Wednesday, April 18th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: David Wyant FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
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April

Thursday, April 19th & Friday, April 20th	GRI 103 - Maximize Your Profitability Instructors: David Wyant & Cynthia DeLuca (11 CE Credits - Two Day Module) Register By 4/9: GRI 102: DBAAR mbrs \$115 All others \$135 Register 4/10 or after: GRI 102: DBAAR mbrs \$140 All others \$160 TO REGISTER CALL FLORIDA REALTORS® AT 800-669-4327	Thurs, Apr 19th -7:30 a.m. to 5:00 p.m. Fri, Apr 20th -8:00 a.m. to 5:30 p.m.
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Tuesday, April 24th	Preparing a Listing Contract Instructor: Cynthia DeLuca 4 CE Credits If Registered by April 23rd - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

May

Friday, May 4th	Identity Theft Prevention & Data Security Instructor: Tyler Wildman 3 CE Credits If Registered by May 3rd - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Wednesday, May 9th	Tech Workshop (Topics TBD) Instructor: Craig Grant NO CE Credits If Registered by May 8th - DBAAR Members-FREE Non-Member \$25 Walk-Ins - Members \$10 Non-Member \$35	9:00 a.m. to 4:00 p.m.
*Covered by Education Voucher		

Thursday, May 10th	Taxes & Money - Pay Less Keep More (Virtual Class) Instructor: Jerry Pemberton 3 CE Credits If Registered by May 9th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Tuesday, May 15th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 12:00 p.m.
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Tuesday, May 22nd	Code of Ethics (CONTINUING MEMBERS ONLY) Instructor: David Wyant 3 CE Credits If Registered by May 21st - Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

June

Monday, June 4th	Completing an Effective Purchase and Sales Contract Instructor: Cynthia DeLuca 4 CE Credits If Registered by June 1st - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	1:00 p.m. to 5:00 p.m.
*Covered by Education Voucher		

Friday, June 8th	Working With the Bank's Appraiser & the Consumer (Virtual Class) Instructor: Kim Bell 4 CE Credits If Registered by June 7th - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

Wednesday, June 20th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: Lorri Reynolds FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
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Tuesday, June 26th	Navigating the Maze of Residential Construction Instructor: David Wyant 4 CE Credits If Registered by June 25th - Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

July

Thursday, July 12th	Working with the Senior Citizen (Virtual Class) Instructor: Denise Oylor 3 CE Credits If Registered by July 11th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Wednesday, July 18th	Code of Ethics (CONTINUING MEMBERS ONLY) Instructor: Patricia Sherman 3 CE Credits If Registered by July 17th- Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Friday, July 20th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 12:00 p.m.
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August

Friday, August 3rd	Clarifying Service Animals Instructor: Cynthia DeLuca 3 CE Credits If Registered by Aug 2nd - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Wednesday, August 15th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: Lorri Reynolds FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
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Thursday, August 30th	Core Law Instructor: Dick Fryer 3 CE Credits If Registered by Aug 29th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

September

Friday, September 7th	Tenants, Toilets & Tornados (Virtual Class) Instructor: Rebecca Panosso 3 CE Credits If Registered by Sept 6th - Member \$21 Non-Member \$31 Walk-Ins - Member \$31 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

Wednesday, September 12th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	9:00 a.m. to 12:00 p.m.
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Thursday, September 13th	Realtor Safety - Smart Business Instructor: Patricia Sherman 2 CE Credits If Registered by Sept 12th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.
*Covered by Education Voucher		

Friday, September 21st	Code of Ethics (CONTINUING MEMBERS ONLY) Instructor: Dick Fryer 3 CE Credits If Registered by Sept 20th- Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	9:00 a.m. to 12:00 p.m.
*Covered by Education Voucher		

October

Thursday, October 11th	Intro to International Real Estate (Virtual Class) Instructor: Pat Tan 2 CE Credits If Registered by Oct 10th - Member \$14 Non-Member \$24 Walk-Ins - Member \$24 Voucher Holder \$10 Non-Member \$34	1:00 p.m. to 3:00 p.m.
*Covered by Education Voucher		

Wednesday, October 17th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: Beverly Pindling FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
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November

Wednesday, November 7th	MLS Training Instructor: Karen Nelson No CE Credits FREE To DBAAR Members	1:00 p.m. to 4:00 p.m.
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Friday, November 9th	Short Sale Essentials (Virtual Class) Instructor: Patricia Sherman 4 CE Credits If Registered by Nov 8th- Member \$28 Non-Member \$38 Walk-Ins - Member \$38 Voucher Holder \$10 Non-Member \$48	9:00 a.m. to 1:00 p.m.
*Covered by Education Voucher		

Wednesday, November 14th	Code of Ethics (CONTINUING MEMBERS ONLY) Instructor: Lorri Reynolds 3 CE Credits If Registered by Nov 13th- Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

December

Thursday, December 6th	Code of Ethics (Virtual Class) (CONTINUING MEMBERS ONLY) Instructor: Deb Diesing 3 CE Credits If Registered by Dec 5th - Members FREE Non-Member \$31 Walk-Ins - Members \$10 Voucher Holder \$10 Non-Member \$41	1:00 p.m. to 4:00 p.m.
*Covered by Education Voucher		

Wednesday, December 12th	Code of Ethics (NEW MEMBER ORIENTATION) Instructor: Patricia Sherman FREE To DBAAR Members MLS Training - Karen Nelson FREE To DBAAR Members	8:15 a.m. to 11:30 a.m. 1:00 p.m. to 4:00 p.m.
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